

**SERVICIOS POSTALES DEL PERU S.A.**  
**PRESUPUESTO EJERCICIO 2005**  
Presupuesto de Ingresos y Egresos - Formulación  
EN NUEVOS SOLES

RUBROS	PRESUPUESTO AÑO 2005																			al 31/12/2006	al 31/12/2007			
	(REAL)	(REAL)	(PROYECTADO)	ENERO	FEBRERO	MARZO	ABRIL	MAYO	JUNIO	JULIO	AGOSTO	SEPTIEMBRE	OCTUBRE	NOVIEMBRE	DICIEMBRE	I TRIM	II TRIM	III TRIM	IV TRIM	TOTAL	(PROYECTADO)	(PROYECTADO)		
<b>PRESUPUESTO DE OPERACION</b>																								
<b>1 INGRESOS</b>	60,148,105	62,652,344	65,341,593	4,478,166	4,590,861	5,343,561	5,653,041	5,447,847	5,224,784	5,458,926	5,502,011	5,800,987	6,078,759	6,302,620	7,307,580	14,412,588	16,325,672	16,761,924	19,688,959	67,189,143	70,212,655	73,372,225		
<b>1.1 Venta de Bienes</b>																								
<b>1.2 Venta de Servicios</b>	58,971,821	61,598,120	64,547,020	4,391,064	4,537,900	5,244,018	5,573,710	5,349,558	5,154,196	5,147,495	5,437,478	5,730,100	6,023,496	6,248,939	7,162,046	14,172,982	16,077,464	16,315,073	19,434,481	66,000,000	68,970,000	72,073,650		
<b>1.3 Ingresos Financieros</b>	791,204	338,424	235,265	34,267	8,742	36,718	16,138	44,347	24,243	46,422	11,907	14,788	12,545	16,827	15,134	79,727	84,728	73,117	44,506	282,078	294,772	308,037		
<b>1.4 Ingresos por participacion o dividendos</b>																								
<b>1.5 Donaciones</b>																								
<b>1.6 Ingresos Extraordinarios</b>	18,658	168,160	11,104	4,909		20	12,549	440	2,896	213,411	100	200	300	50	40	4,929	15,885	213,711	390	234,915	245,486	256,533		
<b>1.6.1 Del ejercicio</b>	13,996	168,160	11,104	979												979				979	1,023	1,069		
<b>1.6.2 De ejercicios anteriores</b>	4,662			3,930		20	12,549	440	2,896	213,411	100	200	300	50	40	3,950	15,885	213,711	390	233,936	244,463	255,464		
<b>1.7 Otros</b>	366,422	547,640	548,204	47,926	44,219	62,805	50,644	53,502	43,449	51,598	52,526	55,899	42,418	36,804	130,360	154,950	147,595	160,023	209,582	672,150	702,397	734,005		
<b>2 EGRESOS</b>	58,112,033	59,525,329	62,764,562	4,494,328	4,942,742	5,453,404	5,431,273	5,711,821	5,044,109	4,993,694	5,327,562	5,716,596	5,515,388	5,559,023	6,177,824	14,890,474	16,187,203	16,037,852	17,252,235	64,367,764	64,460,131	65,067,308		
<b>2.1 Compra de Bienes</b>	499,547	755,559	744,956	33,148	85,244	60,604	26,622	274,047	14,327	13,957	12,359	362,359	12,360	12,360	12,362	178,996	314,996	388,675	37,082	919,749	942,743	966,312		
<b>2.1.1 Insumos y suministros</b>		257,395	236,922									350,000						350,000		350,000	358,750	367,719		
<b>2.1.2 Combustibles y lubricantes</b>	499,547	498,164	508,034	33,148	85,244	60,604	26,622	274,047	14,327	13,957	12,359	12,359	12,360	12,360	12,362	178,996	314,996	388,675	37,082	919,749	942,743	966,312		
<b>2.1.3 Otros</b>																								
<b>2.2. Gastos de personal (GIP)</b>	34,690,615	35,782,624	37,767,167	2,872,996	2,932,423	3,189,921	3,211,884	3,271,683	3,132,061	3,073,382	3,273,073	3,356,625	3,364,626	3,418,698	3,605,376	8,995,340	9,615,628	9,703,080	10,388,700	38,702,748	38,202,748	38,202,748		
<b>2.2.1 Sueldos y Salarios (GIP)</b>	28,651,153	29,778,348	31,873,840	2,424,761	2,460,877	2,667,563	2,675,738	2,679,205	2,640,866	2,542,293	2,805,354	2,888,905	2,896,905	2,947,975	3,140,913	7,553,201	7,995,809	8,236,552	8,985,793	32,771,355	32,771,355	32,771,355		
<b>2.2.1.1 Basica (GIP)</b>	24,052,531	25,248,859	25,437,184	2,078,346	2,103,755	2,119,703	2,123,307	2,123,103	2,089,827	2,092,851	2,102,937	2,186,486	2,194,486	2,245,556	2,189,336	6,301,804	6,336,237	6,382,274	6,629,378	25,649,693	25,649,693	25,649,693		
<b>2.2.1.2 Bonificaciones (GIP)</b>	584,016	268,474	2,104,237		188,400	189,733	189,733	189,733	189,733	189,733	332,793	332,795	332,795	332,795	332,798	188,400	569,199	855,321	998,388	2,611,308	2,611,308	2,611,308		
<b>2.2.1.3 Gratificaciones (GIP)</b>	4,014,606	4,261,015	4,332,419	346,415	357,122	359,460	362,698	366,369	361,306	259,709	369,624	369,624	369,624	369,624	618,779	1,062,997	1,090,373	998,957	1,358,027	4,510,354	4,510,354	4,510,354		
<b>2.2.1.4 Asignaciones (GIP)</b>																								
<b>2.2.1.5 Horas Extras (GIP)</b>																								
<b>2.2.1.6 Otros (GIP)</b>																								
<b>2.2.2 Compensacion por tiempo de Servicio (GIP)</b>	2,275,673	2,400,582	2,350,694	202,076	207,311	203,139	163,676	207,391	203,683	203,239	212,120	212,121	212,122	212,122	212,122	612,526	574,750	627,480	636,366	2,451,122	2,451,122	2,451,122		
<b>2.2.3 Seguridad y prevision Social (GIP)</b>	2,497,554	2,620,709	2,655,311	217,055	220,207	220,461	223,635	222,808	219,954	211,046	122,621	122,621	122,621	122,621	122,621	657,723	666,397	456,288	367,863	2,148,271	2,148,271	2,148,271		
<b>2.2.4 Dietas del Directorio (GIP)</b>	95,000	77,400	61,200	6,300	7,200	5,400	7,200	7,200	7,200	7,200	13,435	13,436	13,436	13,436	13,757	13,500	19,800	34,071	40,629	108,000	108,000	108,000		
<b>2.2.5 Capacitacion (GIP)</b>	68,831	67,617	38,652	1,100	1,050	4,007		2,154	5,907	1,452	7,000	7,000	7,000	10,000	13,330	6,157	8,061	15,452	30,330	60,000	60,000	60,000		
<b>2.2.6 Jubilaciones y Pensiones (GIP)</b>																								
<b>2.2.7 Otros gastos de personal (GIP)</b>	1,102,404	837,968	787,470	28,004	36,678	87,551	143,435	152,925	54,451	108,152	112,543	112,542	112,542	112,544	102,633	152,233	350,811	333,237	327,719	1,164,000	664,000	664,000		
<b>2.2.7.1 Refrigerio (GIP)</b>	317,707	327,804	305,764	19,331	22,397	26,003	27,784	22,981	25,765	26,296	29,888	29,888	29,888	29,888	29,890	67,731	76,530	86,072	89,667	320,000	320,000	320,000		
<b>2.2.7.2 Uniformes (GIP)</b>	163,335	149,647	119,448		559	878	2,630	399			33,306	33,306	33,306	33,306	33,310	1,437	3,029	66,612	99,922	171,000	171,000	171,000		
<b>2.2.7.3 Asistencia Medica (GIP)</b>	14,296	19,713	19,516			1,351	38	18,611							1,351	18,649				20,000	20,000	20,000		
<b>2.2.7.4 Seguro complementario de alto rie (GIP)</b>	98,002	92,506	87,572	7,890	7,366	7,671	7,517	7,517	7,456	7,581	6,400	6,400	6,400	6,401	6,401	22,927	22,490	20,381	19,202	85,000	85,000	85,000		
<b>2.2.7.5 Pago de indem. por cese de relac. (GIP)</b>	462,016	196,632	172,073			39,324	100,025	101,562	12,209	68,770	37,606	37,605	37,605	37,605	27,689	39,324	213,796	143,981	102,899	500,000				
<b>2.2.7.6 Incentivos por retiro voluntario (GIP)</b>																								
<b>2.2.7.7 Celebraciones (GIP)</b>	1,497																							
<b>2.2.7.8 Bonos de Productividad (GIP)</b>																								
<b>2.2.7.9 Otros (GIP) 1/</b>	45,551	51,666	83,097	783	6,356	12,324	5,441	1,855	9,021	5,505	5,343	5,343	5,343	5,343	5,343	19,463	16,317	16,191	16,029	68,000	68,000	68,000		
<b>2.3 Servicios prestados por terceros</b>	17,839,921	18,112,567	19,139,674	1,292,265	1,572,375	1,810,628	1,721,780	1,660,161	1,601,045	1,631,917	1,400,308	1,365,336	1,510,324	1,496,441	1,933,261	4,675,268	4,982,986	4,397,561	4,940,026	18,995,841	19,424,303	19,863,477		
<b>2.3.1 Transporte y almacenamiento</b>	7,037,803	7,398,019	7,780,577	515,274	674,130	846,857	447,659	692,256	708,275	773,278	592,718	579,805	684,006	643,446	842,296	2,036,261	1,848,190	1,945,801	2,169,748	8,000,000	8,200,000	8,405,000		
<b>2.3.2 Tarifas de servicios publicos</b>	2,242,020	2,058,006	2,115,074	165,387	186,370	176,306	157,940	161,363	150,551	107,719	208,379	187,583	169,591	176,091	202,720	528,063	469,854	503,681	548,402	2,050,000	2,101,250	2,153,781		



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RUBROS	PRESUPUESTO AÑO 2005																			al 31/12/2006	al 31/12/2007		
	al 31/12/2002 (REAL)	al 31/12/2003 (REAL)	al 31/12/2004 (PROYECTADO)	ENERO	FEBRERO	MARZO	ABRIL	MAYO	JUNIO	JULIO	AGOSTO	SEPTIEMBRE	OCTUBRE	NOVIEMBRE	DICIEMBRE	I TRIM	II TRIM	III TRIM	IV TRIM	TOTAL	(PROYECTADO)	(PROYECTADO)	
<b>4 INGRESOS DE CAPITAL</b>																							
4.1 Aportes de Capital																							
4.2 Ventas de activo fijo																							
4.3 Otros																							
<b>5 TRANSFERENCIAS NETAS</b>																							
5.1 Ingresos por Transferencias																							
5.2 Egresos por Transferencias																							
<b>RESULTADO ECONOMICO</b>	1,820,559	1,801,234	1,378,923	-36,905	-365,343	-143,045	129,564	-385,429	156,035	449,332	57,452	-319,195	377,694	255,926	1,045,293	-545,293	-99,830	187,589	1,678,913	1,221,379	3,752,524	6,304,917	
<b>6 FINANCIAMIENTO NETO</b>	-1,268,180	-1,164,828	-1,164,828	-97,069	-97,069	-97,069	-97,069	-97,069	-97,069	-97,069	-97,069	-97,069	-97,069	-97,069	-97,069	-291,207	-291,207	-291,207	-291,207	-1,164,828	-1,164,828	-1,164,828	
<b>6.1 Financiamiento Externo Neto</b>																							
6.1.1. Financiamiento largo plazo																							
6.1.1.1 Desembolsos																							
6.1.1.2 Servicios de Deuda																							
6.1.1.2.1 Amortizacion																							
6.1.1.2.2 Intereses y comisiones de la d																							
6.1.2. Financiamiento corto plazo																							
6.1.2.1 Desembolsos																							
6.1.2.2 Servicio de la Deuda																							
6.1.2.2.1 Amortizacion																							
6.1.2.2.2 Intereses y comisiones de la d																							
<b>6.2 Financiamiento Interno Neto</b>	-1,268,180	-1,164,828	-1,164,828	-97,069	-97,069	-97,069	-97,069	-97,069	-97,069	-97,069	-97,069	-97,069	-97,069	-97,069	-97,069	-291,207	-291,207	-291,207	-291,207	-1,164,828	-1,164,828	-1,164,828	
<b>6.2.1. Financiamiento Largo PLazo</b>																							
6.2.1.1 Desembolsos																							
6.2.1.2 Servicio de la Deuda																							
6.2.1.2.1 Amortizacion																							
6.2.1.2.2 Intereses y comisiones de la d																							
<b>6.2.2. Financiamiento Corto Plazo</b>	-1,268,180	-1,164,828	-1,164,828	-97,069	-97,069	-97,069	-97,069	-97,069	-97,069	-97,069	-97,069	-97,069	-97,069	-97,069	-97,069	-291,207	-291,207	-291,207	-291,207	-1,164,828	-1,164,828	-1,164,828	
6.2.2.1 Desembolsos																							
6.2.2.2 Servicio de la Deuda	1,268,180	1,164,828	1,164,828	97,069	97,069	97,069	97,069	97,069	97,069	97,069	97,069	97,069	97,069	97,069	97,069	291,207	291,207	291,207	291,207	1,164,828	1,164,828	1,164,828	
6.2.2.2.1 Amortizacion	507,694	596,127	642,883	55,797	56,149	56,503	56,860	57,219	57,580	57,944	58,309	58,677	59,048	59,420	59,795	168,449	171,659	174,930	178,263	693,301	747,677	806,316	
6.2.2.2.2 Intereses y comisiones de la C	760,486	568,701	521,945	41,272	40,920	40,566	40,209	39,850	39,489	39,125	38,760	38,392	38,021	37,649	37,274	122,758	119,548	116,277	112,944	471,527	417,151	358,512	
<b>RESULTADO DE EJERCICIOS ANTERIORES</b>																							
<b>SALDO FINAL</b>	552,379	636,406	214,095	-133,974	-462,412	-240,114	32,495	-482,498	58,966	352,263	-39,617	-416,264	280,625	158,857	948,224	-836,500	-391,037	-103,618	1,387,706	56,551	2,587,696	5,140,089	
<b>GIP-TOTAL</b>	37,150,756	38,301,286	40,271,290	2,926,418	3,102,338	3,348,304	3,643,919	3,370,934	3,237,604	3,193,506	3,415,163	3,495,216	3,544,456	3,604,913	3,790,338	9,377,060	10,252,457	10,103,885	10,939,707	40,673,109	40,173,109	40,173,109	